

# Daniele Bosco

## Education

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December 2011	<b>Masters Degree</b>	<b>Bergamo, Italy</b>
	Università degli Studi di Bergamo 2 year programme Ingegneria Gestionale Focus: Industrial Management Thesis: " <i>Analisi del portafogli servizi nel settore del veicolo industriale: la prospettiva del cliente</i> " Relator: Professor Paolo Gaiardelli, Co-relator: Ingegnere Giuditta Pezzotta Post Service analysis in Truck Sector	
June 2009	<b>Bachelors Degree</b>	<b>Bergamo, Italy</b>
	Università degli Studi di Bergamo 3 year programme Ingegneria Gestionale Focus: Economico-Produttivo Dissertation: " <i>Saldatura di lamiere sovrapposte mediante tecnologia FSW</i> " Relator: Professor Gianluca D'Urso Friction Stir Welding Study of Aluminum	
June 2005	<b>High School Certificate</b>	<b>Crema, Italy</b>
	Liceo scientifico statale "Leonardo da Vinci"	

## Professional Experience

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May 2018 – actual	<b>GRUPE ROULLIER</b> – Global company with 8.200 employees in the world and a turnover of € 3 Billion. Headquarters based in Saint Malo (France). Operates in the Agrosupplies, Zootechnics, Plastics and Food industry. In Italy the company has 268 employees and an annual turnover of € 100 million.	
	<b>Supply Chain Manager</b>	<b>Ripalta Arpina (CR), Italy</b>
	Reporting to Operation Director	
	<u>Main responsibilities:</u>	
	<ul style="list-style-type: none"><li>• Coordinate Planning&amp;Logistic and Customers Support Team of 8 people</li><li>• Planning production of Ripalta and Barletta Plants</li><li>• Inventory management</li><li>• Transport organization inbound/outbound (Maritime/Road/Rail/Intermodal)</li><li>• Analysis and study of demand</li><li>• Costs and Budget responsibility</li><li>• Supplier scouting</li><li>• Negotiate supply contracts</li><li>• Drive KPI</li><li>• Develop supply chain and production strategy according with other business functions</li><li>• Be the point of reference for the sales managers and industrial managers</li></ul>	

Results:

- Increased of productivity by 13% in Barletta Plant in 2 years introducing a new view of schedule process and optimize the production lot size. Barletta Plant in 2020 was the first Plant in terms of productivity of the Group starting from twelfth position in 2018.
- 30% stock reduction in 3 years in terms of working capital in the 4 external warehouses introducing High-Low method and managing an hybrid Pull/Push system of purchasing.
- Increased global turnover rate by 1,2 points in 3 years of Finish Product.
- Decreased transport costs by 11% in 3 years obtained with a reorganization of MRP logic and commercial activity with the transport suppliers.
- Reorganised the activity of Customer support to respond with more effectiveness rapidity introducing more information interchange between Logistic and Support offices.
- Develop end managing as a Team Leader an European Project regarding a redefinition of planning method (Italy, Spain, France, Austria and Belgium involved) to improve efficiency and increase the performance joining the Supply of the country. The project is with a view of continuous improvement and impact on some aspects of ERP SAP having as goal the integration of the country system.

February 2012 – April 2018 **SCHNEIDER ELECTRIC** – Global company with 136.000 employees in the world and a turnover of € 27,3 Billion. Headquarters based in Rueil-Malmaison (France). Operates in the Electrical equipment industry. In Italy the company has 2.900 employees and an annual turnover of € 614 million.

**Supply Chain & Logistics - Logistics Offer**

**Stezzano (BG), Italy**

Reporting to Logistics Offer Manager

Main responsibilities:

- Phase in – Phase out managed.
- Managed Stock Level of Customers Distribution Centers and company warehouse to maximize the service stock level.
- Managed Forecast between Customers – Company warehouse – Plants.
- Implemented Vendor Managed Inventory (VMI) system.
- Studied the impact of commercial sellout activity on production schedule.
- Managed and improved sellin system according with the major Customers

Results:

- Increased stock service level by 3,2% in 4 year.
- Developed "iLog" project to have a connection between supplier and customers Supply Chain.
- Created and developed a system to connect on time the sellout activity with the programs of production.

## Certificates

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02 October 2019                    Lloyd's Register: **QMS & EMS Internal Auditor**  
20 November 2017                Salesforce CRM: **Silver Certificate**

## Skills and Competencies

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- Material Network flux managing
- Master Production Schedule (MPS)
- Material Requirements Planning (MRP)
- Scheduling of Production
- Lean Production
- Kaizen Logic
- Six Sigma and Kanban method
- Warehouse Management System (WMS)
- Forecasting demand and analysis
- Modelling of stock Level
- Manage Budget and costs
- Negotiation
- Manage Human resources
- Team Leader

## Software Skills

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### ERP:

SAP R3  
SAP Business One

### Analysis System:

Salesforce CRM  
SAP Business Warehouse (BW)  
Excel & Access strong knowledge  
VBA & SQL operating principles

### Business Intelligence system:

BI – Business Board  
Microsoft Power BI  
Tableau